## Questions to make you more effective in all you do

By Dave Batty

These notes are based on the book, Great Leaders Ask Questions, by Bob Tiede

You can obtain a free copy of this book in English (e-book) at the website [www.leadingwithquestions.com](http://www.leadingwithquestions.com)

## What 4 questions have the potential to greatly increase your leadership effectiveness?

1. What do you think?
2. What else?
3. What else?
4. What else?
5. Can you please tell me more?

**What can we learn from Jesus about asking questions?**

173 questions Jesus asked are recorded in the Gospels

Mark 10:51

Jesus to the blind man

What do you want me to do for you?

## When teaching at Teen Challenge, teach with questions:

1. What is an attitude?
2. How do you use your attitudes?
3. What should be my attitude when someone is correcting (or criticizing) me?

**What is your favorite question to ask someone you are connecting with the first time?**

Would you please tell me your story?

**3 questions with a friend to move the conversation beyond weather & sports**

* What is on your schedule?
* Who is on your heart?
* How can I pray for you?

**How has God surprised you lately?**

**What is the most meaningful thing that has happened to you since we last met?**

**What are you doing when you feel God’s pleasure?**

(Inspired by Erik Liddell in *Chariots of Fire* movie)

# **4 questions for coaching**

What is going well?

What is not going well?

Where are you stuck?

What needs to change?

**One question that Chris Hodges, pastor of the Church of the Highlands in Birmingham, Alabama, uses to grow his church**

What are you doing to develop leaders?

**How can you help your staff be more effective?**

What can I do to help you be more effective?

What can I do to make your life easier?

# **Ask your staff:**

What do you like best about this ministry?

What do you like least?

What would you change if you could?

**One word can be a game-changer in a question:**

What is the solution?

What **might**the solution be?

**When a donor hesitates to respond to your request for funds----**

Is it our organization?

Is it the project?

Is it the amount I asked for?

Is it the timing?

**Who has opened doors for you?**

**What doors can you open for others?**

**5 questions to ask your staff regarding how you can become a more effective leader:**

* What do I need to start doing?
* What do I need to stop doing?
* What do I need to do more of?
* What do I need to do less of?
* What do I need to continue to do?